

# INGENIX®

## Prospective Payment Solution Implementation Program

Our implementation team works with payers to evaluate the:

- Internal resources necessary to maintain the implementation and support provider networks
- Infrastructure required to deploy and support the implementation
- Timeframe for solution deployment and staff training
- Requirements for obtaining provider support
- Educational needs of the staff regarding prospective payment

### Executive Summary

The Ingenix Prospective Payment Solution Implementation Program combines a proven strategy with an implementation services team to help payers achieve a smooth and successful transition to prospective payment reimbursement.

- ← Reduce implementation risks
- ← Control costs and increase profits with prospective payment
- ← Enhance provider network relations

### Overview

Ingenix provides payers with industry-leading Prospective Payment Solutions that are implemented and supported by experienced professionals. Our implementation services team is comprised of staff members with experience in implementing, deploying and supporting reimbursement systems based on the Medicare and Medicaid Prospective Payment Systems (PPS). More than 160 leading payer organizations rely on the Ingenix implementation services team to help them overcome their business challenges and realize a significantly improved return on investment. In addition, Ingenix supports the integration of its Prospective Payment Solutions with established business partner interfaces, proprietary claims adjudication applications, as well as customized deployments, such as data warehouse analytics.

### Decision Support

Ingenix experts educate payers on numerous aspects of prospective payment and conduct an analysis of current systems and processes to help payers successfully develop and implement a successful reimbursement strategy. Activities performed at this initial stage include:

- Reimbursement impact analysis
- Data quality, IT systems, and operational analysis
- Assessment of claims processing workflows and technology
- Review of organizational structure
- Education of technical and business stakeholders on prospective payment

### PPS Implementation

The implementation plan is executed during this stage, by:

- Integrating prospective payment into existing technology solutions
- Performing acceptance, unit, regression, and migration testing

- Customizing weights and rates to optimize Prospective Payment Solutions investment
- Initiating a streamlined regulatory update process to minimize lags and errors
- Providing in-depth Prospective Payment Solution and technical training
- Training on contract practices and out-of-network negotiation

## Post Implementation Follow-Up

Ingenix continues to work with our clients to meet their goals and objectives after the implementation phases are complete. Post implementation follow-up services include:

- Ongoing education and training sessions
- Provider claims audits and analyses
- Technical support
- Access to PPS information and regulatory resources

## A-La-Carte Implementation Services

To supplement its comprehensive implementation program, Ingenix offers several services that may be utilized separately to optimize payers' use of Ingenix Prospective Payment Solutions. These services include:

**Contract Analysis**—Evaluate alternative reimbursement methods through a comprehensive analysis of provider contracts and terms.

**Reimbursement Support Services**—A comprehensive package of services for developing Prospective Payment Solutions and providing analytic contracting support.

**Provider Coding Audits**—Determine the appropriateness of the coding found on the claims submitted for payment by provider customers.

For more information, contact an Ingenix representative or visit [www.ingenix.com](http://www.ingenix.com).